

SAMPLE ADMISSION TEST

MBA PROGRAM

Marks Distribution:

Research Methodology	10 Marks
Human Resource management	10 Marks
Marketing	10 Marks
Management	10 Marks
Finance	10 Marks
English	20 Marks
Statistics	15 Marks
Analytical	10 Marks
IT	05 Marks

Sample Test

1. _____ refers to inferring about the population based on the observations made on a small part.
 - a) Deductive inference
 - b) Inductive inference
 - c) Pseudo-inference
 - d) Objective inference
2. Procedure which is based on analysis of present and past data to determine system effectiveness is classified as:
 - a) Human Resource Audit
 - b) Human Resource Research
 - c) Human Resource Assessment
 - d) Human Staff Rating
3. Technique which is not included in co-branding is
 - a) Retail co-branding
 - b) Wholesale co-branding
 - c) Joint-venture co-branding
 - d) Multiple-sponsor co-branding

4. Which management principle states that each individual should report to only one boss in order to avoid conflict and/ or confusion?
- a) Division of command
 - b) Chain of command
 - c) Unity of direction
 - d) Unity of command
5. If you have Rs.850 and you plan to save it for 4 years with an interest rate of 10%, what will be the future value of your savings?
- a) 1,000
 - b) 1,244
 - c) 1,331
 - d) 1,464
6. Multan ----- a very hot climate.
- a) Has
 - b) Have
 - c) Has been
 - d) With

7. **Read the following passage carefully and answer the given questions**

What needs to be set right is our approach to work? It is a common sight in our country of employees reporting for duty on time and at the same time doing little work. If an assessment is made of time they spent in gossiping, drinking tea, eating "pan" and smoking cigarettes, it will be shocking to know that the time devoted to actual work is negligible. The problem is the standard which the leadership in administration sets for the staff. Forget the ministers because they mix politics and administration. What do top bureaucrats do? What do the below down officials do? The administration set up remains weak mainly because the employees do not have the right example to follow and they are more concerned about being in the good books of the bosses than doing work.

The employees in our country

- a) Are quite punctual but not duty conscious
- b) Are not punctual, but somehow manage to complete their work
- c) Are somewhat lazy but good natured
- d) Are not very highly qualified

According to the writer, the administration in India:

- a) Is by and large effective
- b) Is very strict and firm
- c) Is affected by red tape
- d) Is more or less ineffective

The word 'assessment' means

- a) Inquiry
- b) Report
- c) Evaluation
- d) Summary

The leadership in administration

- a) Sets a fine example to the employees
- b) Is of a reasonably high standard
- c) Is composed of idealists
- d) Is of a very poor standard

The central idea of passage could be best expressed by the following

- a) The employee outlook towards work is justified
- b) The employee must change their outlook towards work
- c) The employees would never change their work culture
- d) The employer-employee relationship is far from healthy